



FORWARD



2020 Annual Report



LEADERSHIP

Goodwill Industries of Southwest Florida, Inc.

is operated autonomously and governed by a dedicated local volunteer Board of Directors, which advises the leadership team on the overall operation of the non-profit organization, which began in 1966.

EXECUTIVE STAFF

John Nadeau
President/CEO

Carolyn Johnson
Senior Vice President of Mission & Development

Douglas A. Stewart
Chief Operating Officer

BOARD OF DIRECTORS

Michael W. Sullivan
Chair

Catherine M. Speer
Vice Chair

Robert M. Arnall
Secretary/Treasurer

DIRECTORS

Daniel Adams
Bernardo Barnhart
Juan D. Bendeck, Esquire
Sharlene Dozier
Hugh Kinsey, Emeritus
George T. Mann Jr., Emeritus
William L. McDaniel, Jr.
Michael R. McKinley, Esquire
Dr. John Meyer, DBA
Chico Rivera, Emeritus
Dale Schneider
Joseph D. Spielman

Our Mission:

Goodwill Industries of Southwest Florida is committed to serving people with disabilities and disadvantages by offering life-changing opportunities to achieve independence.

Our Vision:

To be recognized as a valued leader and resource for people with disabilities and other barriers to employment in the communities we serve.

A special message from John Nadeau | President/CEO



Dear Friends,

2020 has been a year to remember. Although Goodwill Industries of Southwest Florida had to close all of our stores for four-weeks during the “Safer at Home” order, a first in our 54-year-history, our mission services never stopped. In 2020, our Community Support Services mission programs provided life-changing opportunities to nearly 25,000 people. For many, it was a much-needed lifeline to help them overcome the obstacles they faced to continue providing for their families. For others, it was keeping them connected to their friends and instructors during a frightening and uncertain time, while at the same time continuing to work on goals bringing them closer to independence. One thing we are proud of as an organization was our ability to pivot and continue serving those in our community with disabilities and disadvantages against all odds.

One of the best examples to showcase this effort was the inception of our PTO-2-GO program. Through the ingenuity of our staff, and grant assistance from PNC Bank, we were able to acquire 50 Chromebooks for our participants, which allowed us to take our Pathways to Opportunity program online. While other disability service providers shut their doors, we were able to continue serving our participants virtually. This program was so successful, Florida has now included it in the Medicaid Handbook for Service Providers, and they have recommended it for implementation on the national level.

We partnered with Lee and Collier counties to assist with CARES applications. These complicated applications provided funding that helped families, struggling due to COVID, pay their rent and utilities. We became a community partner assisting Lee County with their Rapid Rehousing project. We acquired a new mobile Community Resource Center (CRC) to help bring services and assistance to those with transportation barriers in underserved communities, and we expanded the free digital skills training provided through Goodwill CRCs. Fifty-four years after its founding, Goodwill Industries of Southwest Florida is still expanding and discovering new and impactful ways to unlock doors for people with disabilities and disadvantages.

In our retail stores, we continue to evolve and make changes in response to the changing needs of our community, and to make sure we are offering a first class shopping experience. In 2020, we expanded and remodeled our Pine Ridge Retail & Donation Center. We also opened a brand new concept store – Goodwill 99. Located in an underserved Fort Myers community, Goodwill 99 provides clothing, household goods and more for only 99 cents. We also moved our Clewiston store to a new location and added a huge on-site CRC to better serve the Clewiston community with more convenient access to Mission Services and computer training.

The VIP Perks Program, our shopper reward program, had grown to over 106,000 members. Shoppers enjoy earning discounts automatically just for shopping Goodwill and get extra Perks each month.

We look forward to more growth in 2021, including new ways to serve Southwest Florida. Goodwill looks for gaps in community services, and strives to find programs to provide the help needed to fill them. We are stronger together, and I thank you for your continued support of our mission, our community, and the people we serve.

A handwritten signature in blue ink, appearing to read "John Nadeau", written in a cursive style.

2020 Chet Perry Breakthrough Achiever of the Year Angeline Burnett

Angie Burnette just celebrated 30 years of working for Goodwill in Clewiston. Through her job, Angie has found a sense of purpose.



“She loves her job. That’s all she talks about,” says Ronal Cantley her Sunrise Direct Support Professional. “She can’t wait to get to work. The day before she works, she goes to bed at like 7 p.m., just so she can get up at 5 a.m. to get to work. She loves it.”

“Angie is a wonderful young woman. She loves working at Goodwill,” says Sunrise Director of Operations, Deborah Howell.

“I take her to work a lot of mornings,” says Roxiann Engel, Sunrise Residential Program Director. “and she’s like, ‘Come on we got to go. Come on we got to go. We got to set my phone.’ She’s just an amazing lady.”

“Angie has a great attitude,” says Clewiston store manager, Xavion Scott.

Angie really enjoys interacting with customers, and her coworkers say that she knows everyone in town.

“Goodwill has done so much for Angie, helped her with her independence, and her finances. Angie does live independently but has roommates,” says Ms. Howell.

“Her job helps her tremendously.”

Angie says, “I’m going to stay as long as I can!”



FORWARD 

2020 William J. Barrett Breakthrough Graduate Jesi Cason

Jesi Cason is one of Southwest Florida's most sought-after brand photographers, helping local businesses "take it to the next level" through highly-skilled marketing shots. In this world of glitz, color and lights, most would never know that Jesi got her start through Goodwill.



"I was working for Goodwill as the Trailways Camp Coordinator when I was asked by the MicroEnterprise Director to shoot some photographs for him. So, I did that and I sent him an invoice for about \$50. He was appalled that I was charging so little for my skills, and he insisted that I join the MicroEnterprise program."

Goodwill's small business program, the SWFL MicroEnterprise Institute, helped Jesi turn her love of photography into a successful business.

"I had no idea how to take my hobby and turn it into a business. I didn't know what an LLC was. I didn't know the first thing about taxes. So, MicroEnterprise really helped me by giving me kind of a framework, and some really good information on how to get to that first step of... is your idea something that you can actually make money on? Is your idea an actual feasible business? And that was so important."

Since that class, Jesi has been able to support herself fully through her photography, and now has her own studio, and making plans for expanding into video and an interactive photography studio.

*"I like the freedom of being my own boss,
and doing things my own way.*

*Honestly it's what I always wanted, but
didn't know I wanted until I went
through MicroEnterprise."*

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2020 Breakthrough Employer of the Year Walgreens Company *Sal Sorvillo and Kyle Hume*



Kyle Hume has worked at Walgreens since last September in a job he acquired through Goodwill's Pathways to Work program. It's a program that helps people with disabilities learn the skills needed to get employed. Walgreens is a company that works with participants, by providing On the Job Training (or OJT) worksites.

"They were doing this program in Cape Coral. One of the store managers that had a participant was one of my Assistant Store Managers a while back," said Sal Sorvillo, Walgreens Store Manager. "So, when I talked to her and she explained how things were working, I thought it was a great idea."

It was Sal's willingness to give Kyle a chance that opened the door, and Kyle's Goodwill job coach, Mary Jane Nickerson, who helped him learn the skills needed to land his first job.

"She got me OJT training here, which was perfect!" said Kyle Hume. "It went well here, and I finally got hired."

Sal said that creating a structured routine for Kyle was possible in the store, and it allowed him to be successful.

"I don't see it as a disability," said Sal. "I like to see it as what can we do to try and help that person. Anybody can help out in society as long as they are treated right, and as long as we take the time to help them."

Kyle said he enjoys what he does at Walgreens. He likes the customers and feels confident in his ability to do a good job, and thanks to Walgreens, he has an accepting and supportive work environment.

"It's not just myself. It's the whole store team that supports Kyle," said Sal.

"They have fun with him and he has fun working here so, I think that makes it a great relationship between all of us."



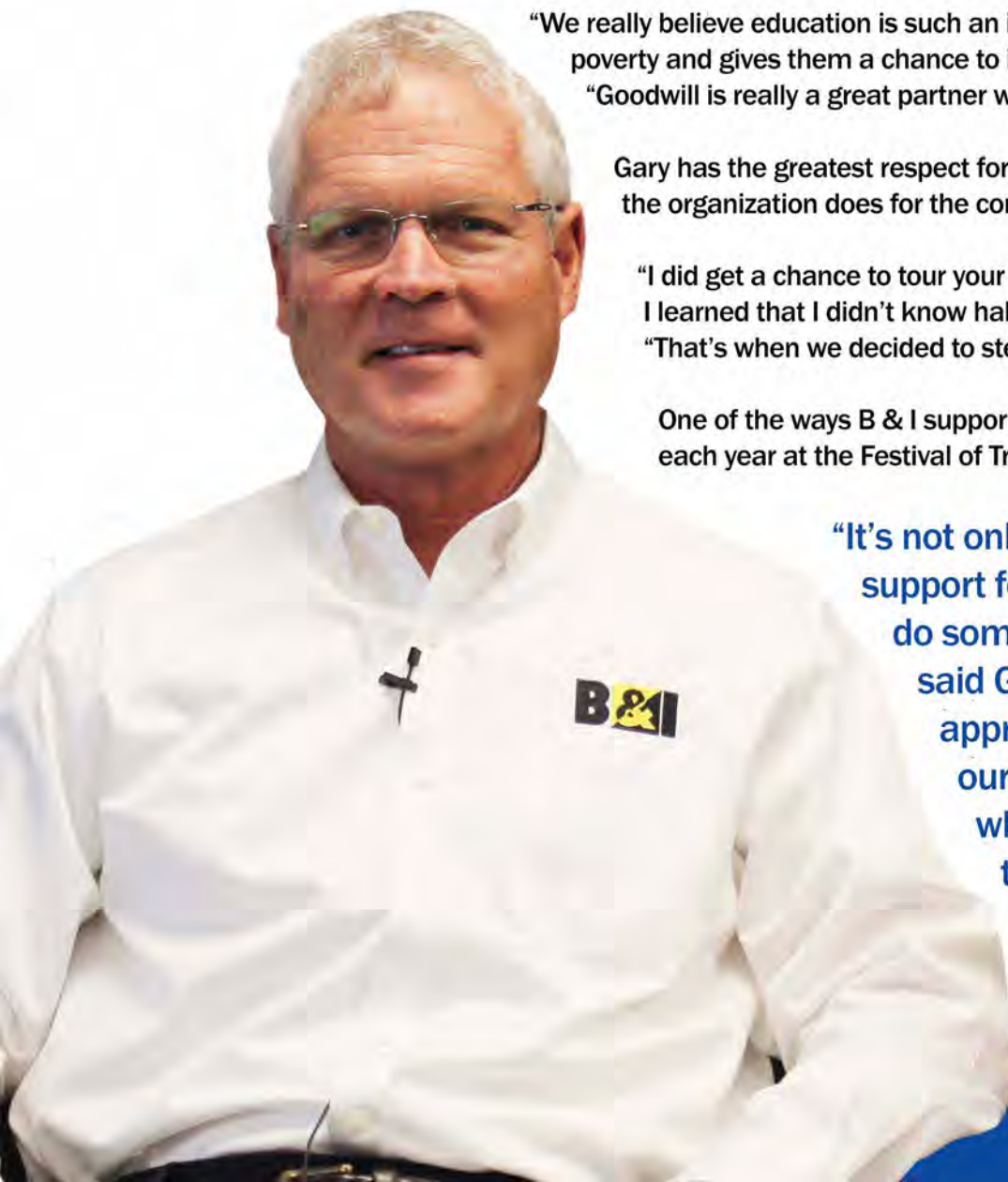
2020 Breakthrough Business of the Year B&I Contractors - Gary Griffin



Founded in 1960 by Buck and Ira Harbuck, B & I Contractors has been doing business with Goodwill in Southwest Florida for the past 15 years. In addition to doing business with Goodwill over the years providing great heating and cooling service, B & I Contractors also shares Goodwill's desire to improve the community.

"We want to make the communities that we live and work in better," says Gary Giffin, B & I Contractors President & CEO. "So, we want to support non-profits that accomplish that and Goodwill is just such a great resource to the community and is doing so many good things in the community."

Gary says providing a hand-up through programs and education helps strengthen the community. They support the K - 12 Foundations in over 14 counties they do work in, and provide support to Universities and State College Foundations.



"We really believe education is such an important way to raise people out of poverty and gives them a chance to improve their lives," Gary explains.

"Goodwill is really a great partner with a different way to achieve that goal."

Gary has the greatest respect for Goodwill because he knows the good work the organization does for the community.

"I did get a chance to tour your facility 6 or 7 years ago, and that's when I learned that I didn't know half of what you are doing," says Gary.

"That's when we decided to step up our support and be a better partner."

One of the ways B & I supports Goodwill is through sponsoring a tree each year at the Festival of Trees, one of Goodwill's annual fundraisers.

"It's not only a great way for us to provide support for your organization, but to also do something nice for the community," said Gary. "We're just really appreciative of having Goodwill in our community and we want to do whatever we can to support them in the future."

2020 Breakthrough Philanthropist of the Year Honc Marine Contracting



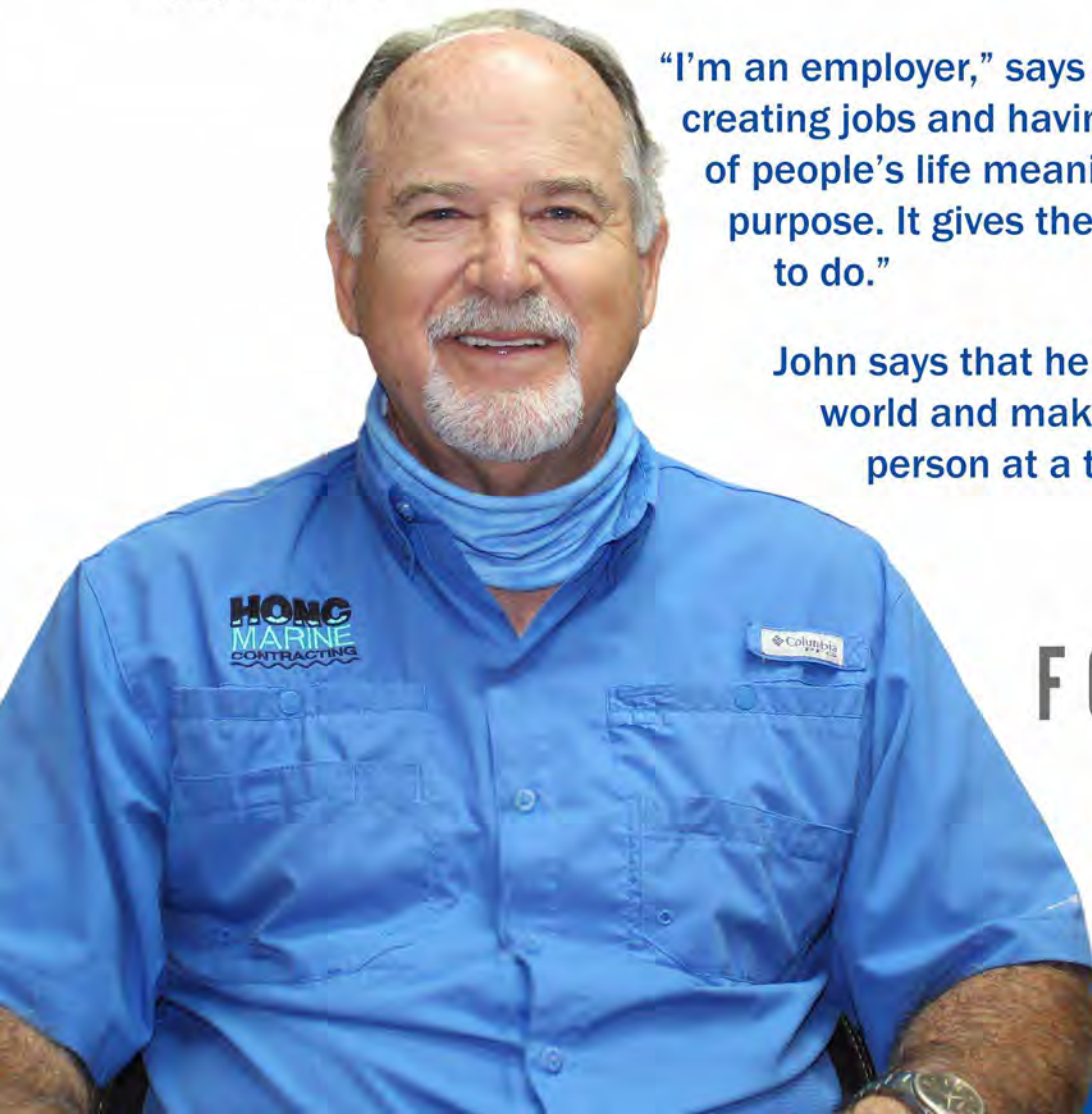
Since 1955, Honc Marine Contracting has been providing excellent service & taking care of their employees and community in Southwest Florida.

“My grandfather came to Lee County in 1913, says John Honc, the President and CEO of Honc Marine Contracting. “My father was born here. I was born here. I went to school here. I’m local.”

John believes in supporting his employees, especially those who are caring for a family member with a disability. He personally understands the challenges that come along with being a caregiver having an aunt with Down Syndrome, a grandson with autism, and caring for a younger brother who was most-likely on the autism spectrum.

“It’s a lot of work for the caregiver, and that’s what helped me to understand that if anything can be done to help ease the burden on the caregiver it is a very important thing to do,” explained John.

Because of this insight and desire to support and provide opportunity for people with disabilities, Honc Marine Contracting has provided ongoing support for the past 20 years to help one of their employees’ son stay employed full time.



“I’m an employer,” says John. “I understand that creating jobs and having work is what makes a lot of people’s life meaningful, and it gives them purpose. It gives them a routine and something to do.”

John says that he wants to do good in the world and make it a better place – one person at a time.

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2020 Breakthrough Volunteer of the Year Steven Johnson



Steve Johnson has worked as a product manager for two very large corporations and co-founded a multi-million-dollar high-tech business, which he helped start from scratch. Now that he is retired, he volunteers his time by sharing his business experience with Goodwill's MicroEnterprise students.

"I see them come in the door all google-eyed thinking 'what did I get myself into' and about midway through the course they say, I got it!" says Steve. "That's the ah-ha moment, and when they complete the course they are confident people. That's my satisfaction."

MicroEnterprise is a 6-week small business program that helps local entrepreneurs take that next step into creating a small business.

"A student comes to us and has a business idea, but we help them get it down on paper," Steve explains. "The end product is what we call a feasibility plan which is about 70% of a business plan. At that point, ideally, they will get linked up to a SCORE mentor who will help them turn that feasibility plan into a business plan and execute it."

Even though Steve spent his career developing products and taking them to market, he felt taking the class first would help him coach it more successfully.

"It was tough, it's a rigorous class," said Steve. "It was beautifully designed and skillfully executed by the staff."

Steve is dedicated to making a difference, reserving several days a week just to focus on MicroEnterprise. He says, volunteering as a coach is very rewarding.



"I've been a coach now about 5 years. I will tell you that it has been satisfying. It has been fun. It has been challenging," laughed Steve. "And, when the teaching team goes home at night, we are in high spirits. As we are walking out the door, there is a smile on everyone's face and we are sharing little quips. It's fun."

The year of COVID-19

2020 MISSION HIGHLIGHTS

COVID Respose

While other providers closed their doors during the pandemic, Goodwill continued to safely provide critical services, giving the community a lifeline during their greatest time of need.



Our coordinators provided nearly 5,000 individuals with COVID related services in Lee County alone, all while connecting families to services to address their basic needs.

Shari Clark was awarded Breakthrough Front-Line Professional of the Year for 2020.



New Mobile CRC

A brand new mobile Community Resource Center (CRC) was purchased in 2020 thanks to Collier CARES. This vehicle, complete with six computer workstations, internet access and more, will serve those who live in disadvantaged communities throughout Collier County.



MicroEnterprise

We Celebrated the 10th Anniversary of the MicroEnterprise Institute in 2020.

Over those 10 years, 92 small business classes were held - some were offered in Spanish and, during COVID, we switched to offering virtual classes.

By the end of 2020, 883 graduated from the program and went on to start up or strengthen businesses in SWFL.



Pathways to Opportunity

With the "Safer at Home" order, our PTO program had to pivot in order to continue serving our participants. With a grant from PNC Bank, 50 Chromebooks were acquired and PTO-2-GO was launched. The program was so successful that it is now included in the Med-Waiver Training Provider Handbook throughout the state of Florida, and was sent up to the national level.



Village of Estero PPE Giveaway

Goodwill partnered with the Village of Estero to host a community-wide PPE give away for the Estero community.

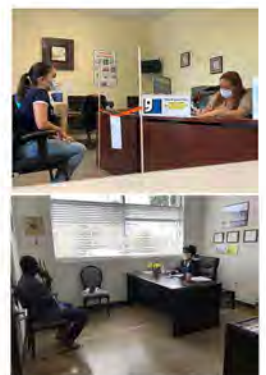
Thanks to the CARES Act, 5,000 N-95 masks, reusable masks and hand sanitizer were passed out at the Estero Goodwill.



CARES ACT

Goodwill SWFL signed the agreement with Lee & Collier Counties to provide assistance for CARES Act support.

Throughout 2020, Goodwill helped people navigate the complex application to gain access to funds to help them pay for electric and housing keeping hundreds from homelessness.



The year of COVID-19 2020 RETAIL HIGHLIGHTS

Stores Close for 4 weeks

All Goodwill SWFL stores closed for the first time ever during the “Safer at Home” order in March, but several Goodwill donations centers remained open in order to manage donations properly.



Goodwill 99

In September 2020, we opened the Goodwill 99 first of its kind Goodwill store to assist the underserved community of Tice by providing clothing and housewares for only \$0.99 each.



Store Renovations: Chiquita - Cape Coral

Renovations were complete for a reopening on May 7, 2020



Store Renovations: Pine Ridge -Naples

Renovated and expanded with a ribbon-cutting on Aug 6, 2020



2020 EVENT HIGHLIGHTS

Festival of Trees 2020:

The 14th annual event had 23 beautifully decorated trees on display at the SBDAC and brought in nearly \$100k to be divided between Goodwill SWFL and the Sidney & Berne Davis Art Center.



The Patrons

Due to COVID, our annual golf tournament fundraiser had to be cancelled. But, we were able to host a smaller, VIP Golf Tourney. The inaugural, two-day fundraiser was held at the Verandah Golf Club in Fort Myers in October.



RETAIL LOCATIONS

Lee County

Bonita Springs

8951 Bonita Beach Rd.
Bonita Springs, FL 34135
(239) 390-1081
Mon-Sat 9-8 Sun 10-7

Boutique on First

2401 First Street
Fort Myers, FL 33901
(239) 332-2026
Mon-Thurs 10-6
Fri-Sat 10-8 Sun 12-5

Cape Coral Chiquita

4716 Chiquita Blvd.
Cape Coral, FL 33914
(239) 549-3614
Mon-Sat 9-8 Sun 10-7

Cape Coral North

2040 NE Pine Island Rd.
Cape Coral, FL 33909
(239) 772-3535
Mon-Sat 9-8 Sun 10-7

Cape Coral South

3226 Del Prado Blvd. S.
Cape Coral, FL 33904
(239) 542-2212
Mon-Sat 9-8 Sun 10-7

Estero

10351 Corkscrew Commons Dr.
Estero, FL
(239) 992-7336
Mon-Sat 9-8 Sun 10-7

Fort Myers Challenger

4950 Challenger Blvd.
Fort Myers, FL 33966
(239) 938-0061
Mon-Sat 9-8 Sun 10-7

Fort Myers Daniels

13500 Plantation Rd.
Fort Myers, FL 33912
(239) 768-3701
Mon-Sat 9-8 Sun 10-7

Fort Myers

McGregor Store
15271 McGregor Blvd.
Fort Myers, FL 33908
(239) 437-2481
Mon-Sat 9-8 Sun 10-7

Fort Myers Island Park

16523 Island Park Rd.
Fort Myers, FL 33908
(239) 482-6102
Mon-Sat 9-8 Sun 10-7

Fort Myers Palm Beach

Goodwill 99¢
4162 Palm Beach Blvd.
Fort Myers, FL 33905
(239) 694-4915
7 days a week 10-6

Lehigh Acres

2825 Lee Blvd.
Lehigh Acres, FL 33971
(239) 369-8500
Mon-Sat 9-8 Sun 10-7

North Fort Myers

1919 N. Tamiami Tr.
North Fort Myers, FL 33903
(239) 656-5020
Mon-Sat 9-8 Sun 10-7

Outlet Center

5100 Tice Street
Fort Myers, FL 33905
(239) 694-8754
Mon-Sat 9-7 Sun 10-6

Attended Donation Centers (ADC)

All locations Open
Mon-Sun 9:00 am - 6:00 pm

Bonita - (Store Front)

Bonita Grande Crossing
12950 Trade Way Four

Estero - (ADC)

Coconut Point Mall
US-41 at Coconut Road
(Near Super Target and Muvico Cinema)

Fort Myers - (Store Front)

South Point Plaza
5997 S. Pointe Blvd 101

Fort Myers - (Store Front)

Arbor Towne
10676 Colonial Blvd.

North Fort Myers - (Store Front)

Shops at Del Prado
17940 N. Tamiami Trail

Charlotte County

Englewood

1501 Placida Rd.
Englewood, FL 34223
(941) 475-9401
Mon-Sat 9-8 Sun 10-7

Port Charlotte

2325 Tamiami Tr.
Port Charlotte, FL 33952
(941) 625-3449
Mon-Sat 9-8 Sun 10-7

Punta Gorda

3415 Tamiami Trail
Punta Gorda, FL 33950
(941) 833-0130
Mon-Sat 9-8 Sun 10-7

Port Charlotte

(Peachland Promade Shopping Center)
24051 Peachland Blvd.
(941) 764-0821
Mon-Sat 9-8 Sun 10-7

Collier County

Golden Gate

4875 Golden Gate Pkwy.
Naples, FL 34116
(239) 353-7331
Mon-Sat 9-8 Sun 10-7

Heritage Bay

8915 Sage Ave
Naples, FL
(239) 348-1624
Mon-Sat 9-8 Sun 10-7

Immokalee

400 North 15th St.
Immokalee, FL 34142
(239) 658-2262
Mon-Sat 9-8 Sun 10-7

Naples Pine Ridge

1687 Pine Ridge Rd.
Naples, FL 34109
(239) 592-1586
Mon-Sat 9-8 Sun 10-7

Naples Towne Centre

3759 E. Tamiami Tr.
Naples, FL
(239) 417-5636
Mon-Sat 9-8 Sun 10-7



Hendry Counties

Clewiston

969 W. Sugarland Hwy.
Clewiston, FL 33440
(863) 983-274
Mon-Sat 9-8 Sun 10-7

LaBelle

91 S. Lee St.
LaBelle, FL 33935
(863) 675-8585
Mon-Sat 9-8 Sun 10-7

Attended Donation Centers (ADC)

All locations Open
Mon-Sun 9:00 am - 6:00 pm

Naples - (Store Front)

Midway Plaza
4755 Tamiami Trail - Midway Plaza

East Naples - (Store Front)

Price Street Plaza
12450 Tamiami Trail

Naples - (Store Front)

Marquesa Plaza
13020-12 Livingston Rd. Suite 13

Naples - (Store Front)

Uptown Center
2700 Immakalee Rd.
(Between Airport Pulling and Livingston Rd.)

2021 we are moving FORWARD in locations and size of our Retail Stores
Look for our newly remodeled and Grand Opening locations in:

FORWARD

Port Charlotte - Kings Highway

Naples - Egret's Crossing

Downtown Fort Myers

River District - BLUE

Cape Coral - Del Prado

Fort Myers - Page Field

2020 Community Impact

Retail & Donation Impact



620,474
in donated goods



1,550,017
Shoppers in the
Southwest Florida
Goodwill Retail Stores



\$3,663,237
E-Commerce
Revenue

29,456,856 LBS.
of goods that did not
go into the landfills



| | | |
|-------------------------|------------|--------|
| Donor Pounds: | 29,456,856 | |
| Salvage Pounds: | 8,791,677 | 29.81% |
| Waste Pounds: | 5,105,168 | 17.33% |
| Retail & Outlet Pounds: | 15,56,0011 | 52.86% |

Mission Services Impact

In total: 24,708 unduplicated individuals were served in
Lee, Collier, Charlotte, Hendry & Glades counties.

In 2020 our mission services never stopped. - #onestepcloser

11,404 People attended and participated in our many Mobile-CRC events, Job fairs, community collaboration events (food drives) or were connected to a community partner through our linkage and referral service.

6,374 individuals received Community Services for individuals with disadvantages/barriers
52 individuals enrolled in our credentialing programs
49 people earned a certification in one of these programs

6,255 people were served through our Community Resource Centers (CRCs)

331 individuals secured a job through our employment placement services.

372 veterans and families received linkage and referral services.

67 entrepreneurs graduated from MicroEnterprise Institute and **33** new businesses started or strengthened.

5,662 Individuals/families received wrap around services through our Neighborhood Outreach which serves the communities of Charleston Park and Pine Manor.

Goodwill Employees **860** southwest Floridians.

749 People received support services such as work experience, voucher assistance, and approved LIHEAP (utility) application assistance

207 Individuals with disabilities received services:

87 adults with intellectual and developmental disabilities were served through our Pathways to Opportunity and PTO-2-Go program

49 adults with disabilities attended Trailways Camp

71 people were provided job training and employment services through our Pathways to Work program

312 Individuals live in our accessible housing for low-income seniors and people with physical disabilities in Cape Coral, Fort Myers, North Fort Myers, LaBelle, Clewiston, Lehigh Acres, Punta Gorda and Port Charlotte.

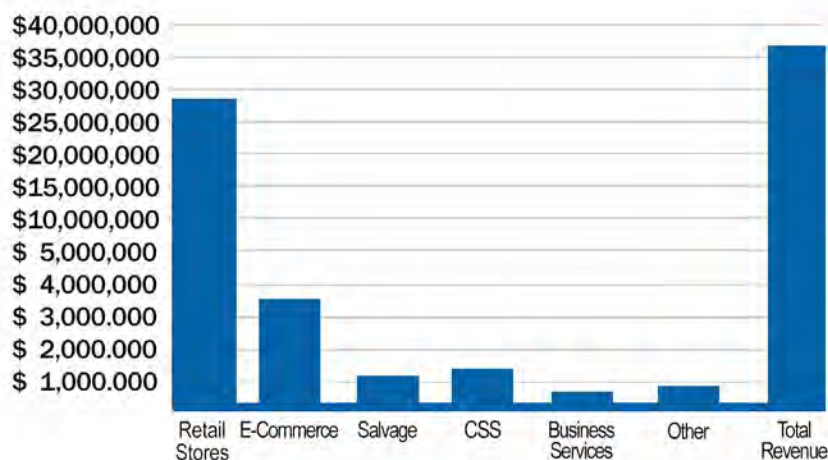
FINANCIAL REPORT

INCOME STATEMENT for Goodwill Industries of Southwest Florida, Inc.

(2020 Summary Financial Statement Information for the year ended December 31, 2020 UN-Audited)

REVENUES

| | |
|--|----------------------|
| Retail Stores | \$ 27,509,422 |
| E-Commerce | \$ 3,663,237 |
| Salvage | \$ 1,088,048 |
| Community Support Services & Grants Revenue | \$ 1,271,974 |
| Business Services | \$ 432,438 |
| Other | \$ 863,855 |
| TOTAL REVENUE | \$ 35,280,247 |



STATEMENT OF REVENUES, EXPENSES & CHANGES IN NET ASSETS

(2020 Summary Financial Statement Information for the year ended December 31, 2020 UN-Audited)

EXPENSES

| | |
|----------------------------------|---------------|
| Retail Stores | \$ 25,008,796 |
| E-Commerce | \$ 2,075,636 |
| Salvage | \$ 1,126,912 |
| Community Support Services (CSS) | \$ 2,294,929 |
| Business Services | \$ 926,704 |
| Fundraising | \$ 84,697 |
| General & Administrative | \$ 3,065,440 |
| Other | \$ 110,875 |

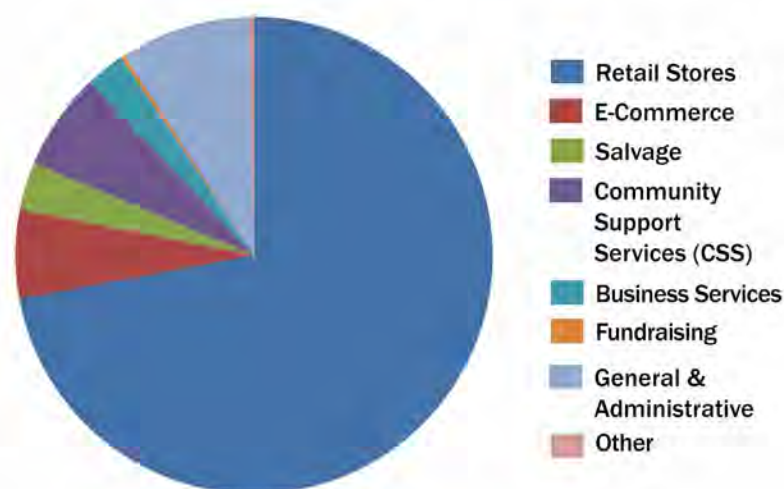
TOTAL OPERATING EXPENSES \$ 34,693,989

INCOME FROM OPERATIONS \$ 586,258

LESS

Depreciation & Amortization \$ 1,420,984

NET INCOME \$ (834,726)



THANK YOU

FOR YOUR FINANCIAL SUPPORT

Your generosity has helped to improve lives in Southwest Florida.
We could not have accomplished our goals without you.

2020 SUPPORTERS

Mr. & Mrs. Daniel and Kathy Adams | Mr. & Mrs. Michael Antone | Mr. & Mrs. Robert and Ann Amall | Ms. Elisabeth Bailey | Mrs. Lisa Barrett | Mr. & Mrs. Juan Bendeck | Mr. Kenneth Bennett | Mr. Lewis Caffrey | Ms. Patricia Caroli | Mr. Giancarlo Castano | Mr. & Mrs. Marc and Lori Collins | Ms. Marianne Comeau | Ms. Lenore Danielson | Mr. & Mrs. Stephen and Cynthia David | Ms. Jane de Lisser | Mr. Terry Donohue | Major General James Dozier & Sharlene Dozier | Mr. & Mrs. Richard Evanchyk | Mrs. & Mrs. Alissa and Amanda Bodden | Mr. & Mrs. Tom Feurig | Ms. Trish Fordyce | Mr. & Mrs. Charles E. Garrity | Ms. Nancy Gekeler | Mr. Qasim Hassan | Mr. & Mrs. James Hegarty | Mr. David Hollander | Mr. & Mrs. Jerry and Carolyn Johnson | Mr. Chris Kelly | Mr. & Mrs. Thomas and Elizabeth Kepp | Ms. Ashley Kerth | Mr. & Mrs. Hugh Kinsey | Ms. Brooke Kramer | Mr. & Mrs. Joseph and Mary Lavelle | Mr. Matthew Marzano | Mr. Michael McGarvey | Mr. Michael McKinley | Mr. John Meyer | Mr. & Mrs. Jerry Miller | Mr. Scott Myers | Mr. John Nadeau and Ms. Soy Williams | Mr. Greg Newman | Mr. & Mrs. Steven and Tamara Pigott | Ms. Jean Porch | Mr. & Mrs. Ryan Swick and Ashley Price Swick | Mr. David Roos | Mr. Dale Schneider | Ms. Laura Scott | Mr. and Mrs. Shafir | Mrs. Rony Shir | Ms. Janice Smith | Lieutenant General Gary Speer & Catherine Speer | Mr. Douglas Stewart | Mr. & Mrs. Michael Sullivan | Ms. Ann Talcott | Mr. John Van Benthuyzen | Mr. Robert Weitz | Mrs. Victoria Wellons | Mr. Jerry Welty | Mr. Deborah Whitehair | GMA Architects | Elizabeth A. Rash Trust | PNC Bank | Balcon Enterprises, Inc. | Florida Insurance Trust | Willie T's Key West | Piedmont Companies | Pollock | The William & Ellen Pritts Charitable Fund | Moe's Southwestern Grill | Sullivan Benefits

2020 Grants

\$50,000 or more

Coco-Cola Foundation | Collier CARES (U.S. Department of Treasury, Florida Division of Emergency Management and Collier County Community and Human Services Division) | FDOT 5310 | Lee County Board of County Commissioners (Lee CARES, Partnering for Results, and Health and Human Services) | United Way of Lee County

\$20,000 to \$49,999

City of Cape Coral City Council (CDBG) | City of Fort Myers City Council (CDBG) | Florida Counts | PNC Foundation | Richard M. Schulze Family Foundation | Robert V. and Benjamin G. Miller Fund | Truist Foundation | United Way of Collier County

\$2,500 to \$19,999

Allegretti Foundation | Ameriprise Foundation | Bank OZK | Bank of America | BankUnited | Carol B. Phelon Foundation | CIT Bank | Comerica Charitable Foundation | Elizabeth Rash Trust | Enterprise Holdings Foundation | Fifth Third Bank | FineMark National Bank & Trust | Golisano Foundation COVID-19 | Ira and Sunshine T. Bobo Fund | Margaret McCartney & R. Parks Williams Foundation | Martin Foundation | PNC | TD Charitable Foundation | TIAA Bank | Truist | United Way of Charlotte County | Wells Fargo | Zonta Foundation of Southwest Florida, Inc.

\$250 to \$2,499

American Endowment Foundation | Charlotte State Bank & Trust | City of North Port | First Florida Integrity Bank | Regions Bank | Robert M. Cahners Charitable Foundation | Punta Gorda Rotary Charity and Education | Synovus

**We sincerely apologize in advance if a name(s) did not make our list.*



Goodwill 
Industries of Southwest Florida, Inc.

Opportunity Center
5100 Tice Street | Fort Myers, FL 33905
(239) 995-2106 | T.T.Y. (239) 995-9207

www.goodwillswfl.org

